



Wood Preservative Research



Railroad Tie Treating Facility
Somerville, TX



Maintenance and Repair of Railroad
Bridges and Structures - North America



Utility Pole
Australia



Fourth Quarter 2016 Earnings Call February 23, 2017



MicroPro Walkway
Cuilcagh Mountain, Ireland

“To be recognized as the standard bearer for safely delivering customer focused solutions primarily through the development and application of technologies to enhance wood.”

Forward Looking Statement



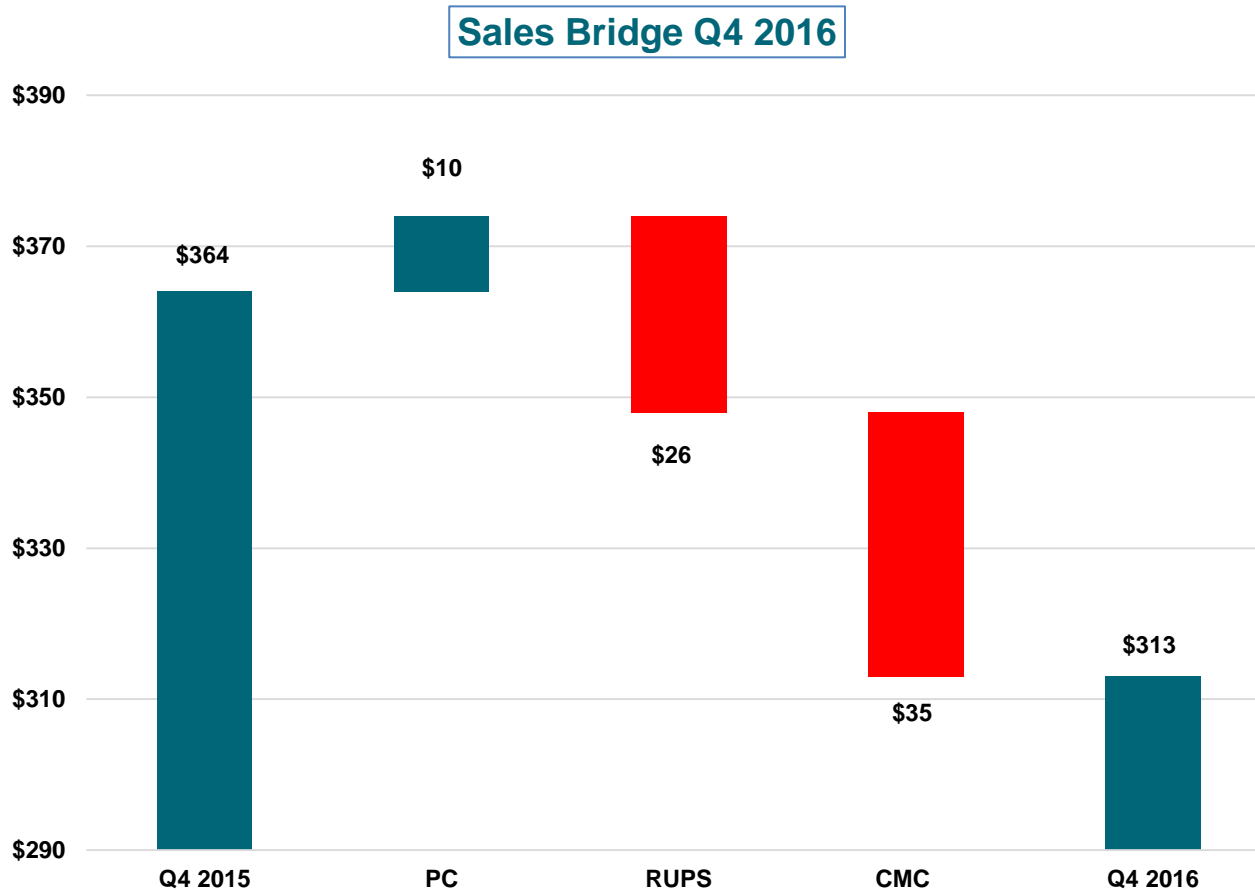
Certain statements in this presentation are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 and may include, but are not limited to, statements about sales levels, acquisitions, restructuring, profitability and anticipated synergies, expenses and cash outflows. All forward-looking statements involve risks and uncertainties. All statements contained herein that are not clearly historical in nature are forward-looking, and words such as "believe," "anticipate," "expect," "estimate," "may," "will," "should," "continue," "plans," "potential," "intends," "likely," or other similar words or phrases are generally intended to identify forward-looking statements. Any forward-looking statement contained herein, in press releases, written statements or documents filed with the Securities and Exchange Commission, or in Koppers communications with and discussions with investors and analysts in the normal course of business through meetings, phone calls and conference calls, regarding expectations with respect to sales, earnings, cash flows, operating efficiencies, restructurings, the benefits of acquisitions and divestitures or other matters as well as financings and debt reduction, are subject to known and unknown risks, uncertainties and contingencies. Many of these risks, uncertainties and contingencies are beyond our control, and may cause actual results, performance or achievements to differ materially from anticipated results, performance or achievements. Factors that might affect such forward-looking statements, include, among other things, the impact of changes in commodity prices, such as oil and copper, on product margins; general economic and business conditions; potential difficulties in protecting our intellectual property; the ratings on our debt and our ability to repay or refinance outstanding indebtedness; our ability to operate within the limitations of our debt covenants; potential impairment of our goodwill and/or long-lived assets; demand for Koppers goods and services; competitive conditions; interest rate and foreign currency rate fluctuations; availability of key raw materials and unfavorable resolution of claims against us, as well as those discussed more fully elsewhere in this release and in documents filed with the Securities and Exchange Commission by Koppers, particularly our latest annual report on Form 10-K and subsequent filings. Any forward-looking statements in this presentation speak only as of the date of this presentation, and we undertake no obligation to update any forward-looking statement to reflect events or circumstances after that date or to reflect the occurrence of unanticipated events.

Note: There are non-GAAP amounts in this presentation for which reconciliations to GAAP are provided in the company's quarterly financial news release, which is posted to the website at www.koppers.com along with this presentation. Once on our homepage, select "Investor Relations" and then "News Releases".

Q4 Sales of \$313M; Reflect RUPS & CMC Sales Decline



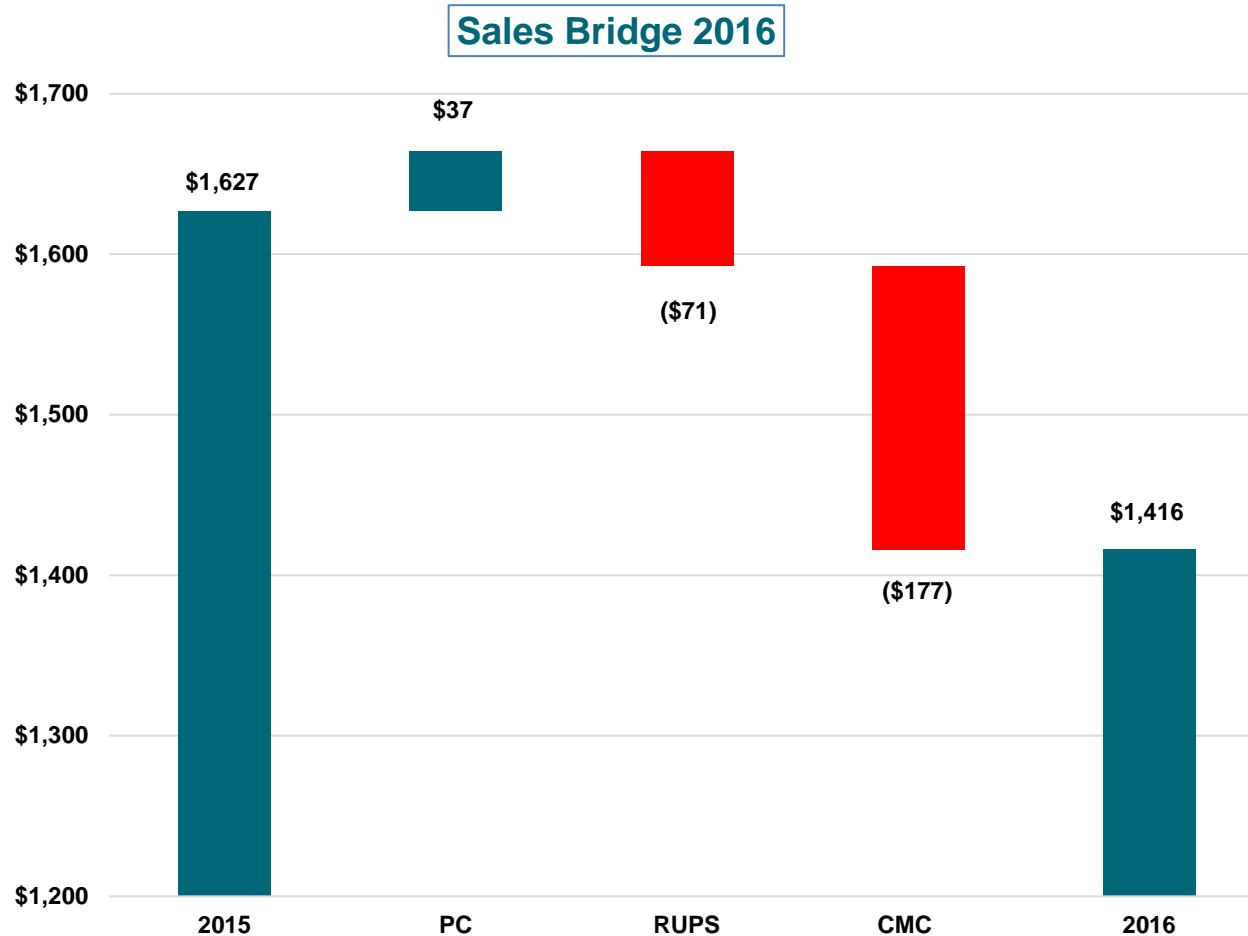
(\$ in millions)



2016 Sales of \$1,416M; RUPS & CMC Sales Decline As Expected



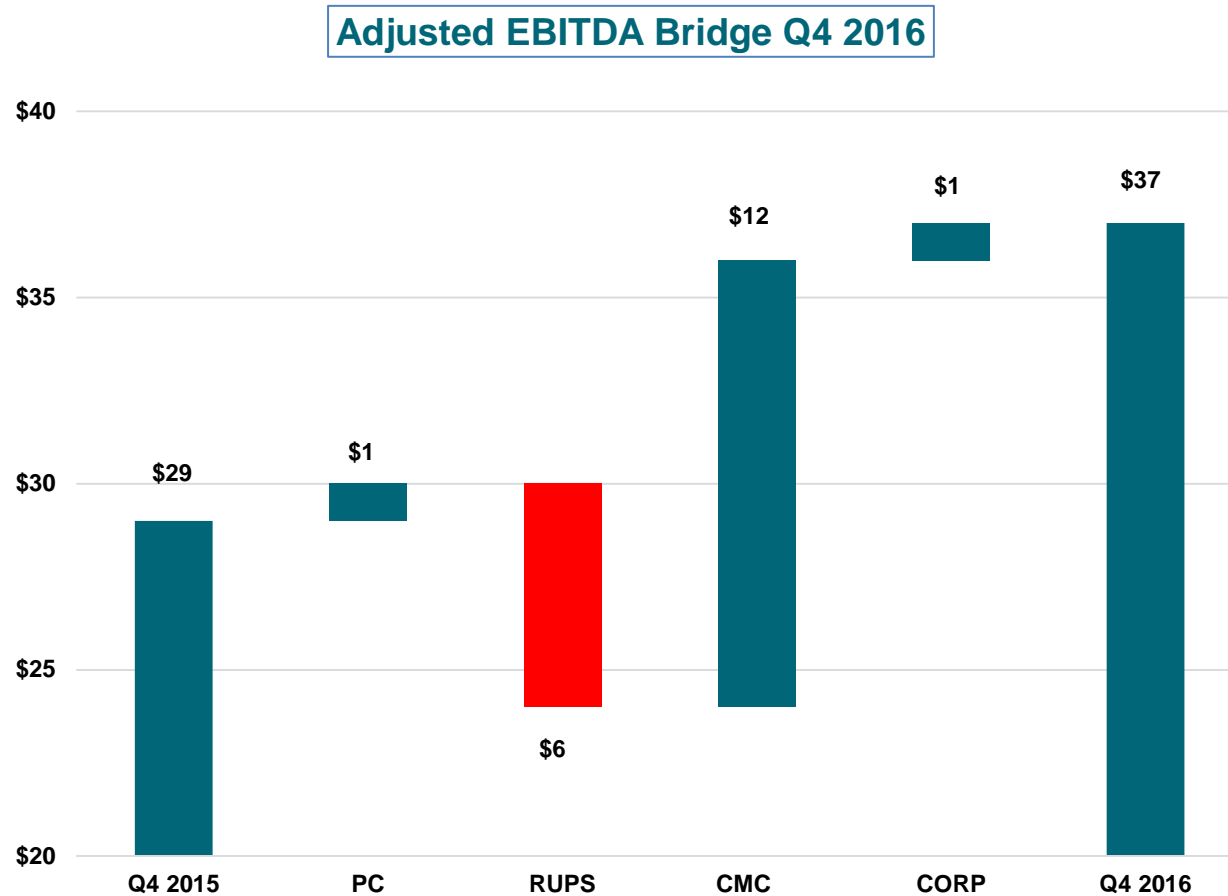
(\$ in millions)



Q4 EBITDA of \$37M; CMC Delivering Strong Profitability



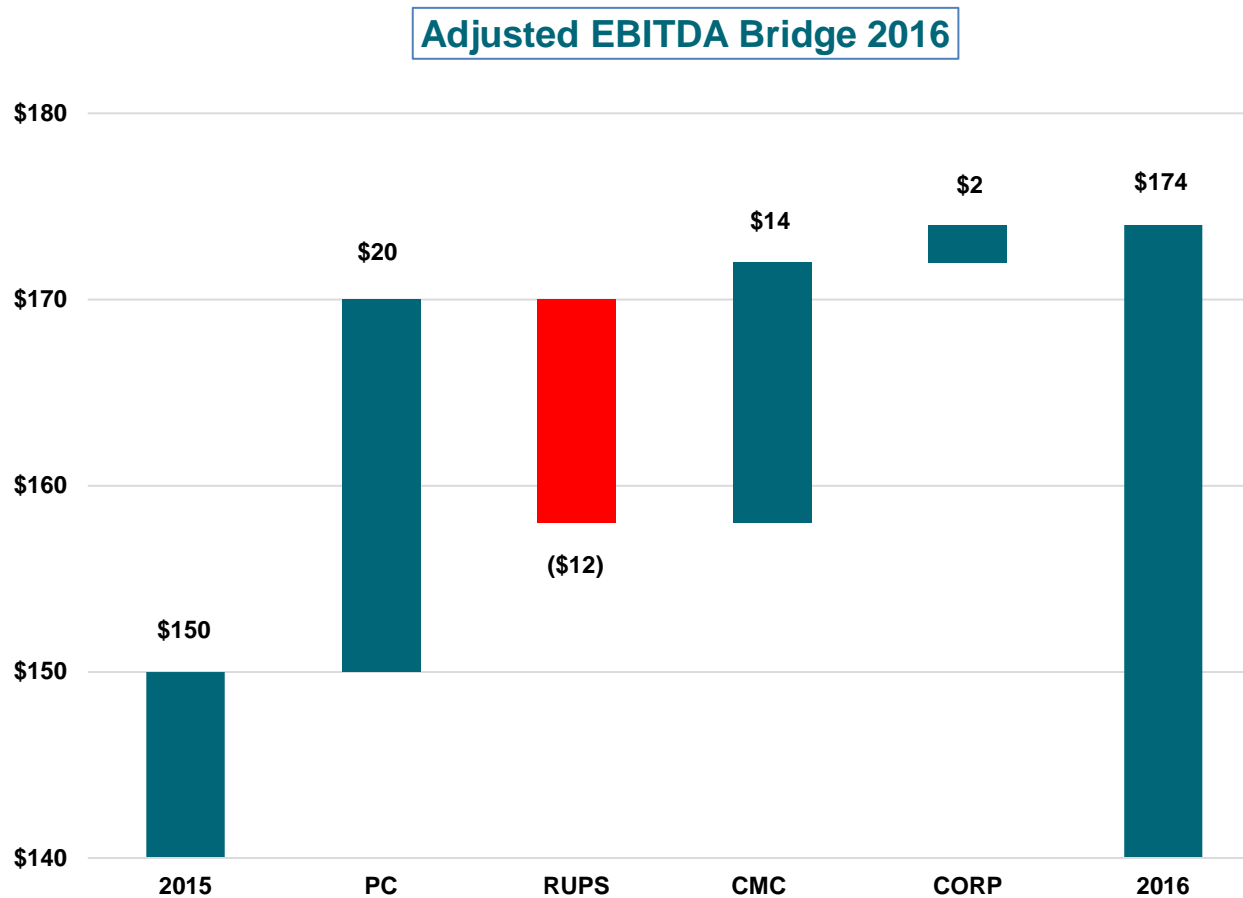
(\$ in millions)



2016 EBITDA of \$174M; PC & CMC Delivering Strong Profitability



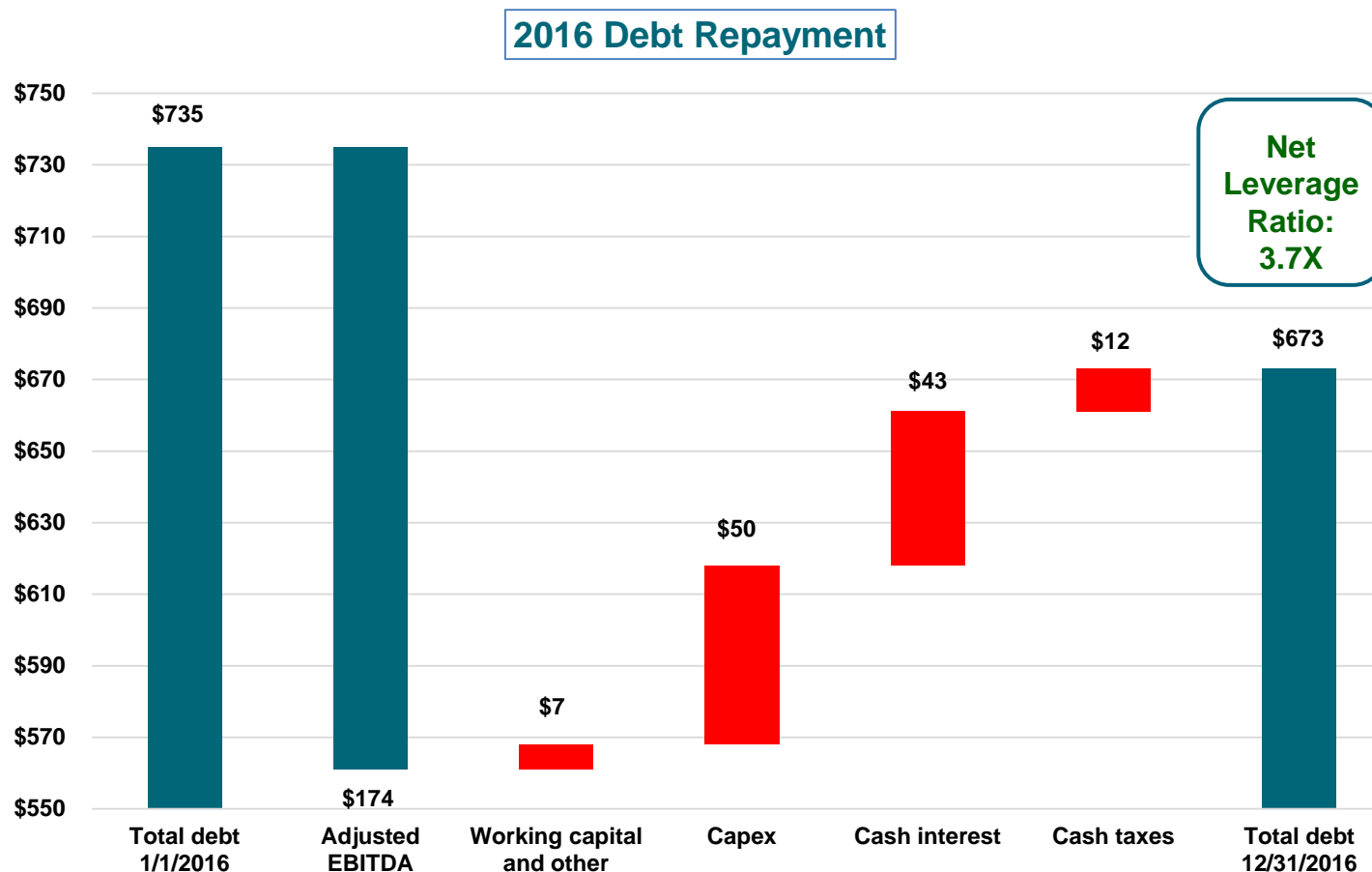
(\$ in millions)



2016 Debt Repayment: Higher-Than-Expected EBITDA; Higher Working Capital & CapEx



(\$ in millions)

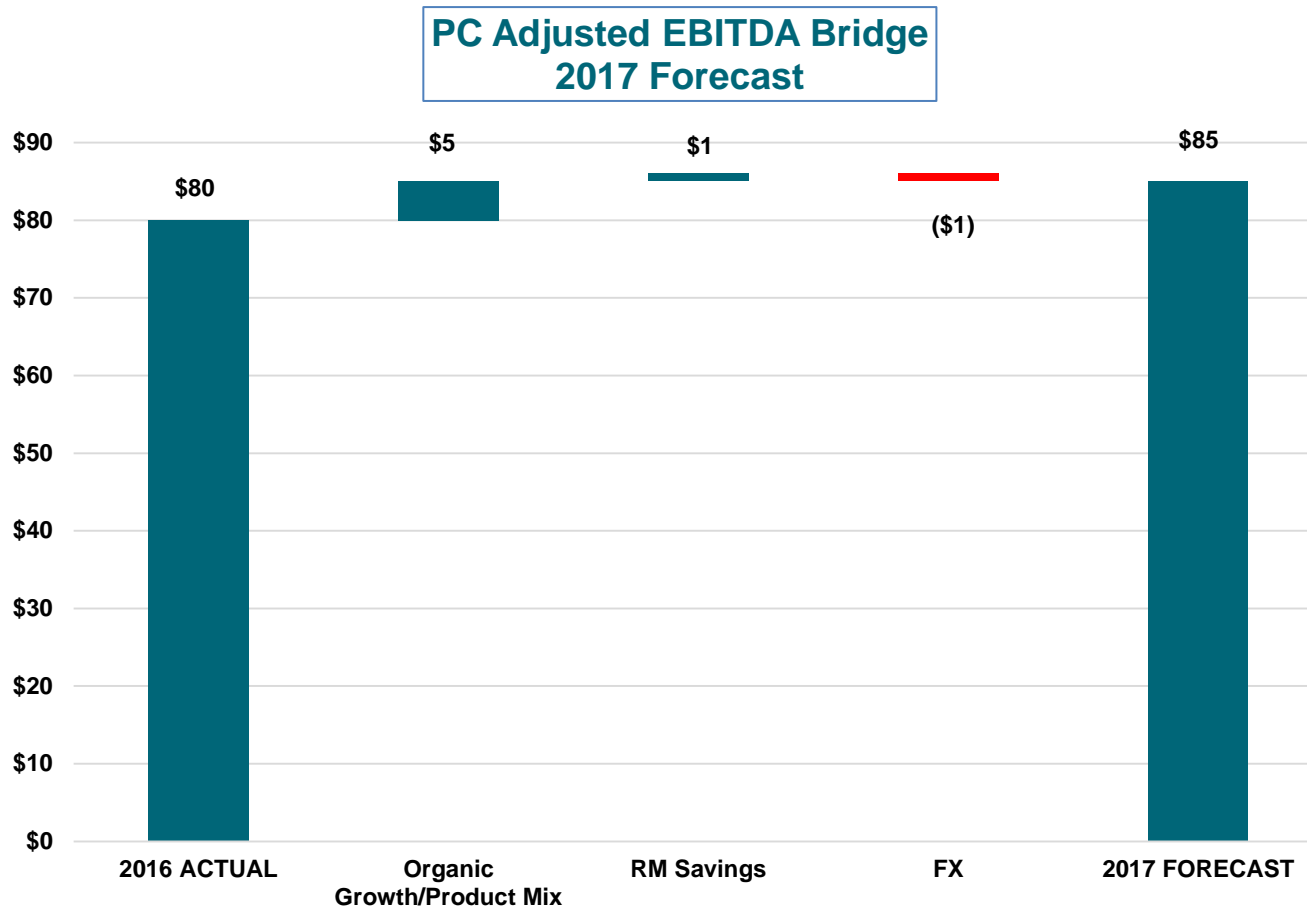


2017 Guidance

2017 EBITDA Forecast: PC Net Improvement of \$5M



(\$ in millions)



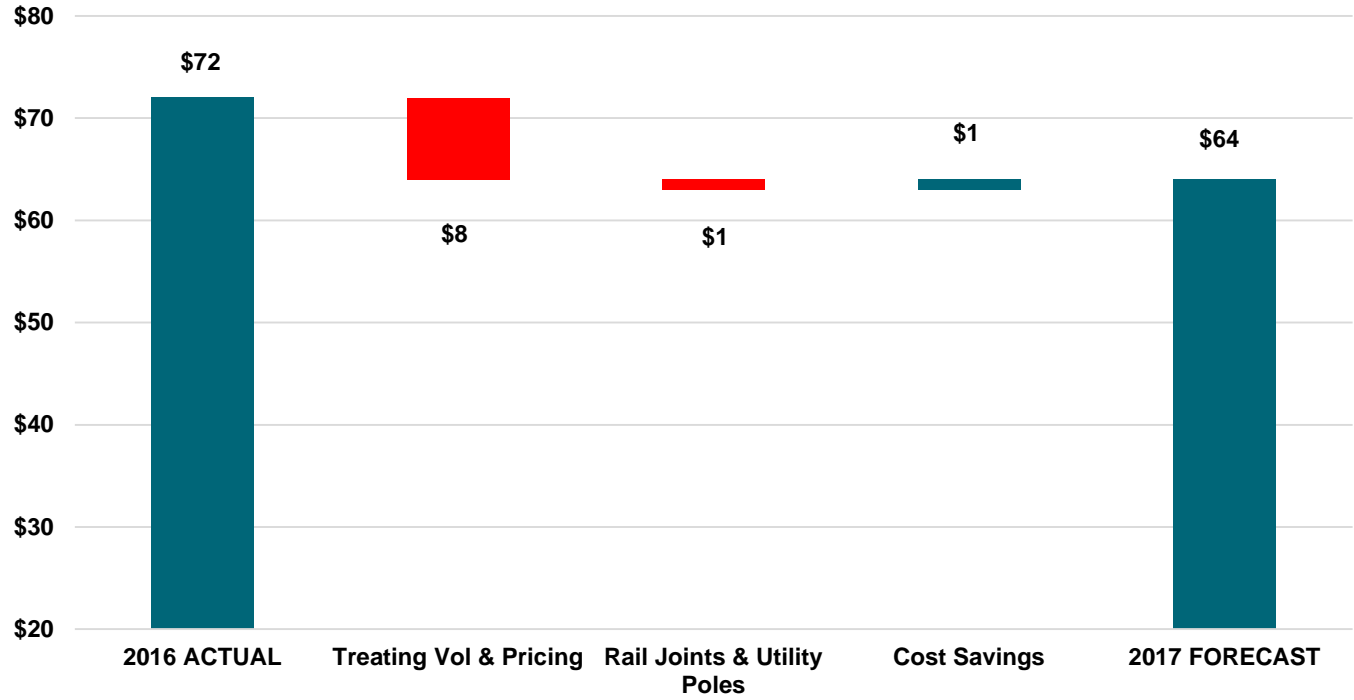
2017 EBITDA Forecast: RUPS

Net Decrease of \$12M; Lower Treating Volumes & Commercial Pricing



(\$ in millions)

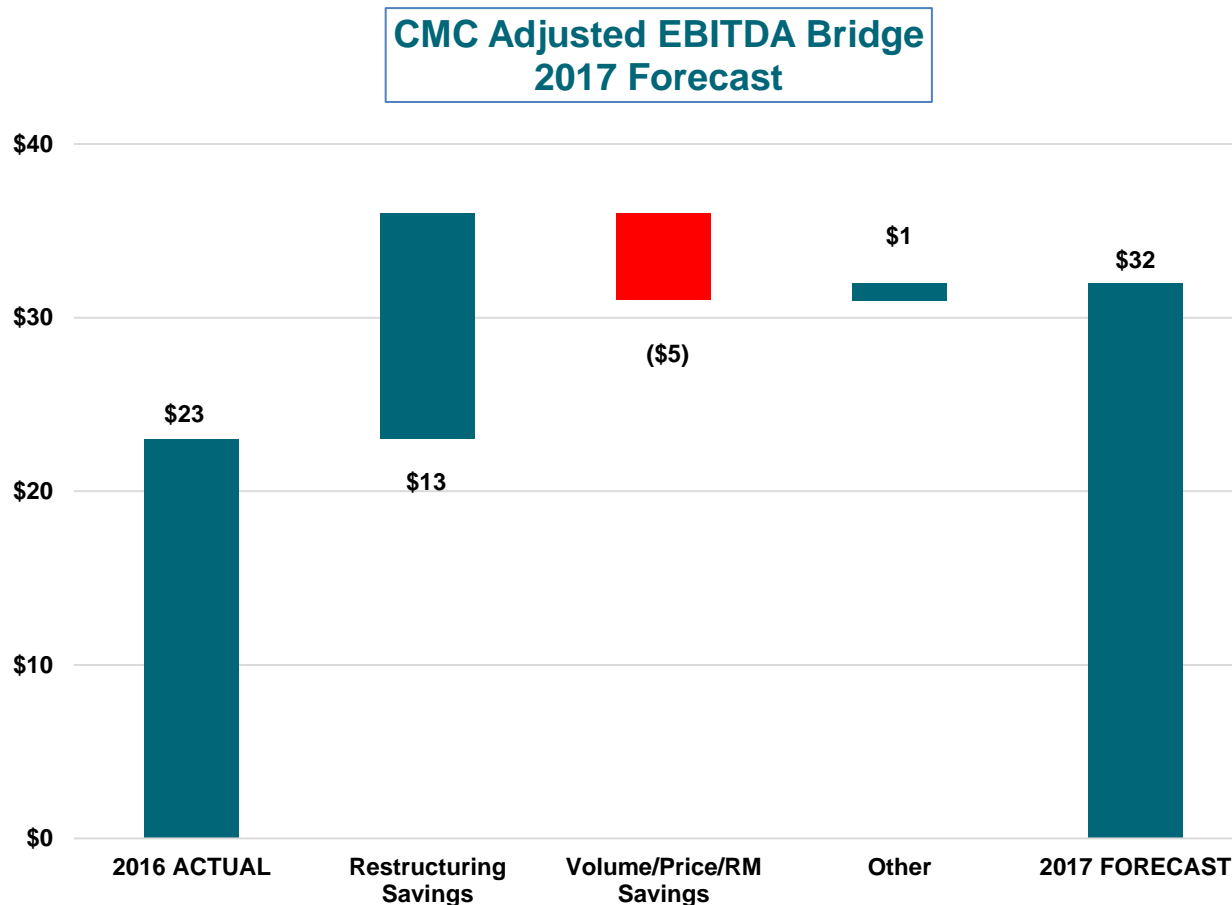
RUPS EBITDA Bridge
2017 Forecast



2017 EBITDA Forecast: CMC Increase of \$9M; Reflects Higher Profitability



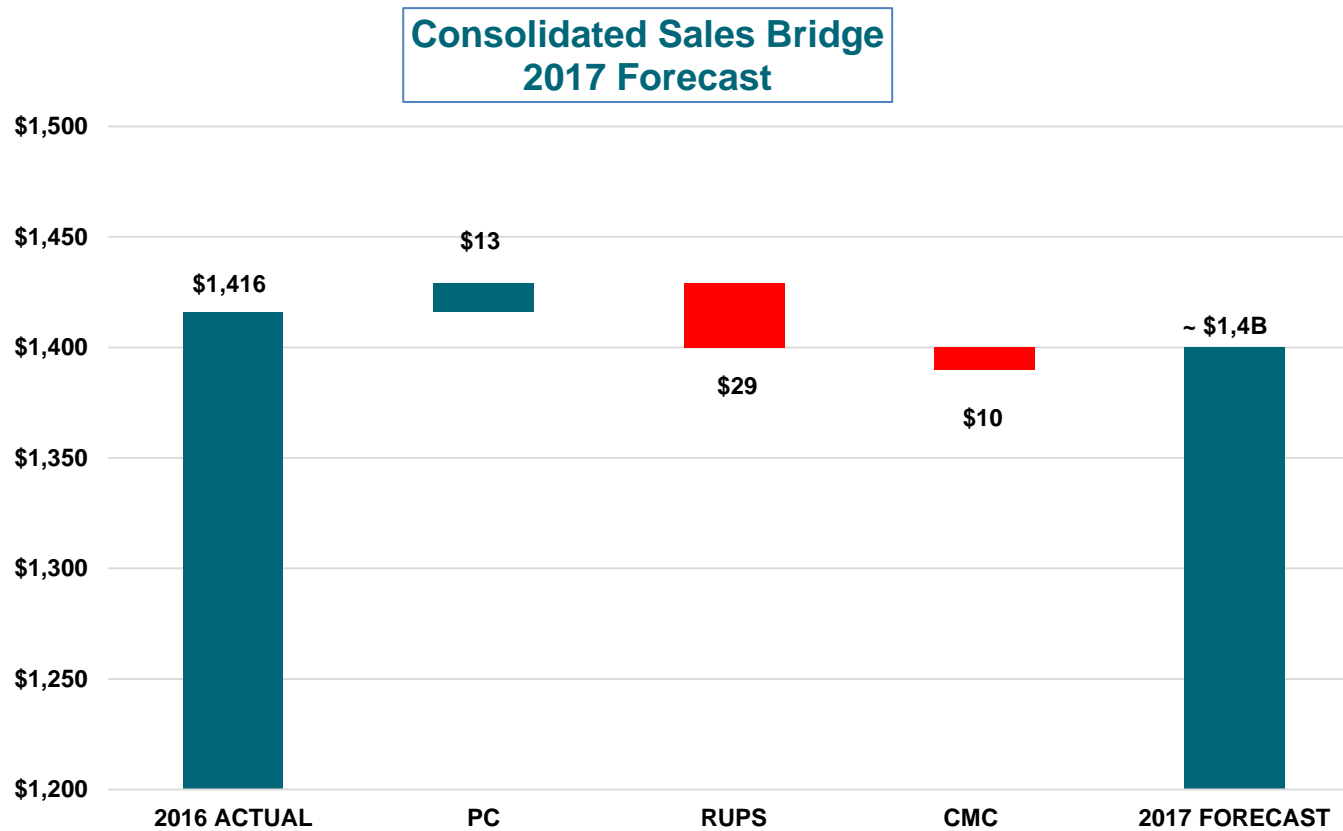
(\$ in millions)



2017 Sales Forecast of ~\$1.4B



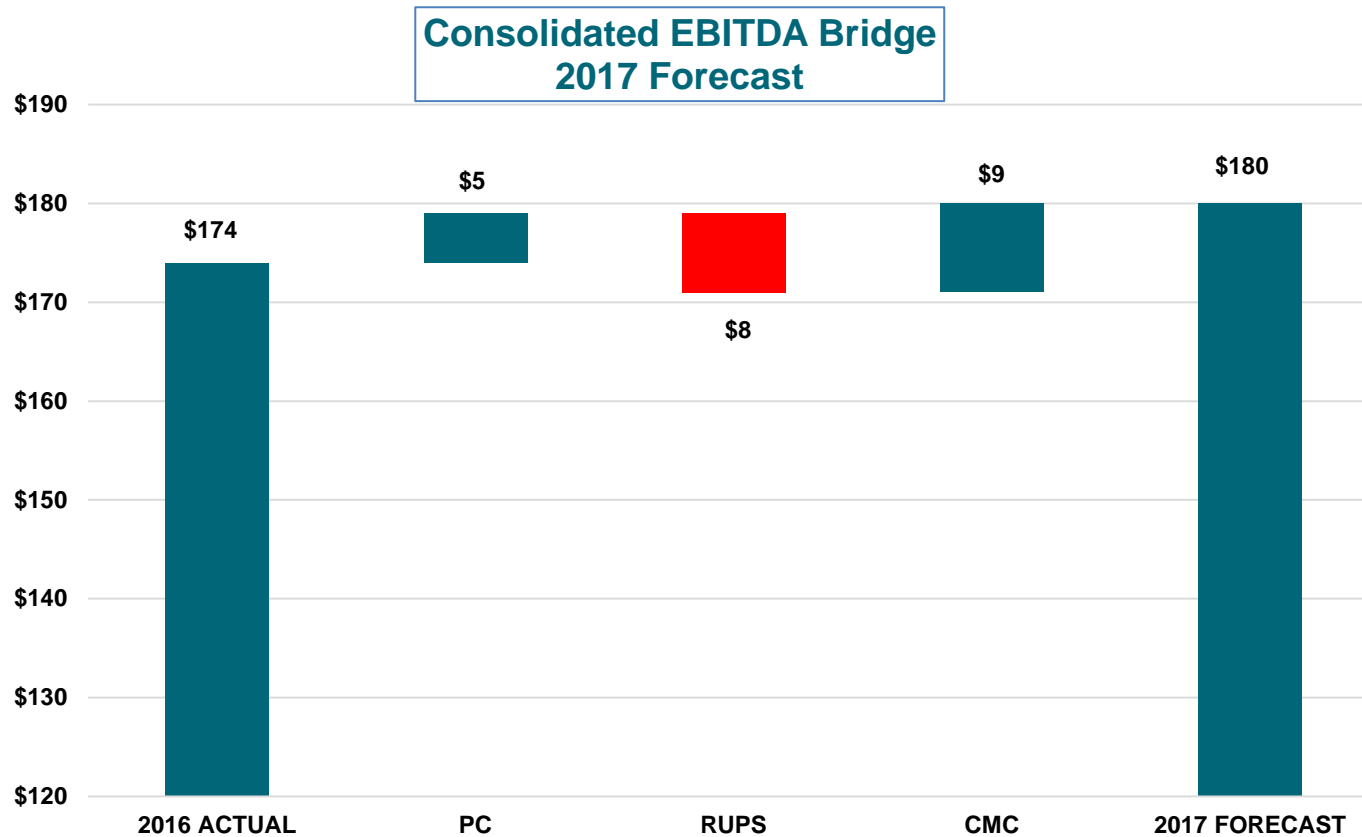
(\$ in millions)



2017 EBITDA Forecast: Consolidated EBITDA of \$180M



(\$ in millions)



Q&A Session



Koppers Holdings Inc.

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Koppers, with corporate headquarters in Pittsburgh, Pennsylvania, is an integrated global provider of treated wood products, wood treatment chemicals and carbon compounds. Our products and services are used in a variety of niche applications in a diverse range of end-markets, including the railroad, specialty chemical, utility, residential lumber, agriculture, aluminum, steel, rubber, and construction industries.

Stock Exchange Listing

NYSE: KOP

Investor Relations and Media Information

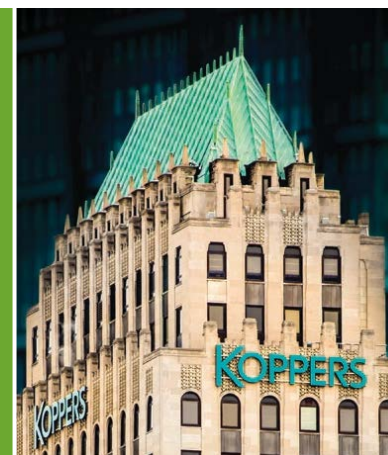
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Railroad Track and Ties